

PROCUREMENT DEPARTMENT
Rm 120 Municipal Services Building
Philadelphia, PA 19102-1685
FAX: (215) 686-4716

CITY OF PHILADELPHIA

Hugh Ortman
Procurement Commissioner

August 8, 2014

BID NUMBER: S5CA0030
TITLE: Deicing/Anti-icing Fluid and Solid for Runways and Taxiways
DEPARTMENT: CITY REP. AND DIRECTOR OF COMMERCE-CITY REPRESENTATIVE
DATE TO OPEN: August 13, 2014 at 10:30 AM

ADDENDUM # 1

TO ALL BIDDERS:

You are hereby notified of the following changes to the above mentioned bid:

PRICE INCREASE OR DECREASE:

Contractor shall provide Products at the prices set forth in Section 5 for period of twelve (12) months; thereafter, service may be renewed under the terms and conditions of this agreement at the sole option of the City on an annual basis for additional one (1) year period(s). Contractor may increase prices for each renewal period(s) provided that; notice of price increases must be received, in writing, by the City at least 60 days prior to the expiration of each contract period and price increase letter shall be sent to the Buyer, Room 120 Municipal Services Building, 1401 JFK Blvd., Phila., PA 19102, referencing the Bid #, Contract #, period and showing item(s), descriptions and applicable pricing. The City reserves the right to review the propriety of the price rise and cancel the contract at its discretion.

In no event shall the increased prices exceed contractor's published charges for non-educational state and local governments on the effective date of the adjustment, under similar terms and conditions.

Failure to notify the City within this sixty (60) day time frame shall result in the following:

The effective date of the price increase shall be sixty (60) days from the receipt of the price increase letter by the City;

Or

If the letter is not received before the last day of the contract period, the prices for the renewal Period shall be the same as the prices for the previous contract period.

NOTE: Price decreases maybe forwarded to the Procurement Department buyer, in writing at any time during the contract period, to include any renewal period(s).

Failure to notify the City within the time frame will result in a commensurate delay in implementing the price change.

Questions and Answers:

1. The deicing products being bid are not listed in Consumer Price Index. Would the City agree to the same price adjustment terms offered in Addendum #1 from 2010 bid number T1YL5240 for the same products? We have attached a copy of the addendum for your convenience.

Answer: Please see the addendum.

2. Will we be allowed to provide pricing for both the minimum and maximum order quantities stated in the bid? Shipping costs vary based on quantities shipped and we want to provide the City with the most economical options.

Answer: No, only price the quantities stated in section 5.

3. Potassium Acetate Based Deicing/Anti-Icing Fluid minimum order for PHL is stated as 10,000 gallons, however, maximum amount of product per truckload is 4,200 – 4,400 gallons. Would the City be willing to adjust the minimum order to 4,200 gallon increments?

Answer: The City is willing to base its' minimum order on the awarded vendors truck capacity. Nevertheless, bidders are required to quote a price per gallon.

4. Would the City consider removing the sentence that states "The City reserves the right to require the Contractor to furnish certified copies of the original policies of all insurance required hereunder at any time upon fifteen (15) days prior written notice"?

Answer: Please see section 3.1.3 in reference to exceptions to terms and conditions.

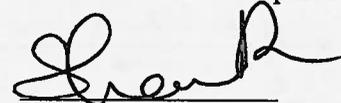
5. Would you consider an alternate solid runway deicer product that is equivalent to NAAC sodium acetate?

Answer: Please see section 1.8.10 Alternates Submitted.

6. Will a submitted bid that provides pricing for only the solid deicer portion of the bid be considered?

Answer: Please see section 3.2.1 in reference to how the bid is to be awarded.

Please sign, date and return this addendum with your bid to the Procurement Department, 1401 J.F.K Boulevard, Bid Room 170A, Philadelphia, PA 19102-1685 as it now becomes a part of the proposal.



S. Brown, Buyer

AUTHORIZED SIGNATURE

FIRM NAME (PRINT)

DATE

S.B/ dr