



MBEC

Minority Business Enterprise Council

1401 JFK Blvd, Room 330 • Philadelphia, PA 19102-1666 • P:215-686-MBEC (6232) • F:215-686-3878 • www.phila.gov/mbec

Connections

Fall 2006

Guest Columnist

Narasimha (Nick) B. Shenoy,

Asian American Chamber of Commerce of Greater Philadelphia

A message to Asian American Businesses:

The City of Philadelphia has a minority certification program to assist minority businesses participate in the City's procurement process implemented by Minority Business Enterprise Council (MBEC). This certification, thorough implementation of minority business participation goals, provides excellent opportunity for minority businesses to market their goods and services to the City of Philadelphia. This is a market segment which all minorities should take advantage of since there is a serious effort by MBEC to increase minority participation in doing business with City of Philadelphia. Minority businesses, over the years, have had difficulties in marketing their goods and services to the mainstream marketplace.

In order to take advantage of business opportunities in this market segment, businesses should get certified with MBEC. Presently, there are very few Asian American businesses certified with MBEC that are taking advantage of such marketing opportunities. This lack of participation not only deprives Asian American Businesses of fair market share of City contracts for goods and services, but it also limits MBEC's ability to set goals to increase minority participation. Opportunities exist in many areas such as Construction, Engineering, Supplies, Services, Technology, Medical and Lab work etc.

Certification process has been streamlined and simplified. To initiate this certification process, visit MBEC's website www.phila.gov/mbec. For those businesses that require special assistance with the certification process, please contact MBEC or the Asian American Chamber of Commerce of Greater Philadelphia at aacc@asianchamberphila.org.

MBEC Events and Workshops

What is Local Business Entity (LBE) Certification?

The City of Philadelphia ("City") Procurement Department implemented a recent change to the City Home Rule Charter that allows for a five percent (5%) bid preference for certified local vendors. The change became effective for all bids opening July 1, 2004 and later. The impact is that the City will reduce the bid price of local vendors by 5% as part of the bid evaluation to determine the lowest bidder. If awarded a contract as a result of the 5% preference, the local vendor will still be paid based on the actual price stated in the bid document. In order to qualify for local preference in a bid submission, a bidder must be certified as a Local Business Entity by the City Procurement Department.

If you would like to apply for certification please visit the following internet web address:

www.phila.gov/bids

Once the application is completed and submitted, you will receive by return e-mail either a certification number or request for additional information. We encourage all vendors who qualify complete the application as soon as possible.

U.S. Small Business Administration 8(A) Business Development Program

Are you or is someone you know interested in becoming 8(A), HubZone and SDB certified?

If so, please attend the 8(A) New Applicant Seminar on:

THURSDAY – 1/25/07, 2/22/07, 3/22/07

Location:

**U.S. Small Business Administration
Robert N.C. Nix Federal Building
900 Market Street, 5th Floor
Philadelphia, PA 19107**

**To register please contact Jane Aquilla at (215) 580-2701 or
jane.aquila@sba.gov or register online
at <http://www.sba.gov/pa/phil/philregistation.html>**

Sign-in time is 8:30 AM. Orientation from 9:00 AM until 12:00 PM

Resource Information

African American Chamber of Commerce

701 Market Street
Suite 6500
Philadelphia, PA 19106
Phone: 215-351-5201
Fax: 215-351-5209
www.aachamber.org

African and Caribbean Business Council

Anthony Nwokeukwu
5000 Springfield Avenue
Philadelphia, PA 19143
Phone: 215-228-4848
Fax: 215-662-9512

Asian American Chamber of Commerce

1100 Vine Street
Suite C5
Philadelphia, PA 19107
Phone: 215-592-7088
Fax: 215-592-7680
aacc@asianchamberphila.org

Cambodian Association, Inc.

5212 N. 5th Street
Philadelphia, PA 19120
Phone: 215-324-4070
Fax: 215-324-2995
www.cambodian-association.org

Emerging Contractors

1415 N. Broad Street, Suite 229
Philadelphia, PA 19122
Phone: 215-765-4780
Fax: 215-765-4186
www.emergingcontractor.com

Empowerment Group

2111 N. Front Street
Philadelphia, PA 19122
Phone: 215-427-9245
Fax: 215-427-0506
www.empowerment-group.org

Greater Philadelphia Hispanic Chamber of Commerce

200 South Broad Street
Suite 700
Philadelphia, PA 19102
Phone: (215)790-3723
Fax: (215) 790-3600
www.philahispanicchamber.org

Mayor's Commission on People with Disabilities

1401 JFK Boulevard, 14th Floor
Philadelphia, PA 19102
Phone: 215-686-2798
Fax: 215-686-4555
www.phila.gov/mcpd/contact.html

MBAT

1515 Arch Street, 12th Floor
Philadelphia, PA 19102
Phone: 215-683-2033
Fax: 215-557-8538
www.phila.gov/commerce/comm/lvl_2/mbat.htm

National Association of Women Business Owners (NAWBO)

1231 Highland Avenue
Fort Washington, PA 19034
Phone: 215-628-3875
Fax: 215-628-9839
www.nawbophila.org

PCDC

1441 Samson Street, Suite 300
Philadelphia, PA 19102
Phone: 215-790-2200
Fax: 215-790-2222
www.philadelphiacommercial.org

PIDC

1500 Market Street
Philadelphia, PA 19102-2126
Phone: 215-496-8160
Fax: 215-977-9618
www.pidc-pa.org

Temple Small Business Development Center

1510 Cecil B. Moore Avenue
Philadelphia, PA 19121
Phone: 215-204-3532
Fax: 215-204-4554
www.temple.edu/sbdc

The Enterprise Center/PAMBDC

4548 Market Street
Philadelphia, PA 19139
Phone: 215-895-4037
Fax: 215-895-4001
www.theenterprisecenter.com

Universal Business Support Center

1502 Catherine Street
Philadelphia, PA 19146
Phone: 215-985-9420
Fax: 215-985-9715

UPENN Small Business Development Center

3733 Spruce Street
Philadelphia, PA 19104-6301
Phone: 215-898-4861
Fax: 215-989-1063
www.whartonsbdc.wharton.upenn.edu/

Urban League of Philadelphia

1801 Market Street, 20th Floor
Philadelphia, PA 19103
Phone: 215-561-6070
Fax: 215-561-4524
www.urbanleaguephila.org

Woman's Opportunity Resource Center

2010 Chestnut Street
Philadelphia, PA 19103
Phone: 215-564-5500
Fax: 215-564-0933
www.worc-pa.com

Resource Information

eContract Philly
is the City's new website for advertising both non-competitively
and competitively bid contracts.

Visit www.phila.gov/contracts



Contracts
Online

Bids Online

More information on **competitive, sealed bids** for supplies, equipment, maintenance, repair services, construction, and concessions

[Click Here](#)

eContract Philly

More information on **non-competitively bid contract opportunities** for professional services such as general consulting, engineering, design, public health, and social services

[Click Here](#)

